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EXCELSIOR CAPITAL PARTNERS EXPANDS DEAL AND OPERATIONS TEAMS WITH ADDITION OF THREE TALENTED EMPLOYEES

Newport Beach, California (April 1, 2014) – To accommodate the company’s rapid growth and position it for further expansion, Excelsior Capital Partners has added three employees to fulfill key roles on its Deal and Operations teams.

- **PALMER THORNTON** will join the Deal team as an Associate in the Newport Beach office. Palmer brings more than five years of private equity, deal sourcing and relationship management experience, and his primary responsibilities will include deal origination and qualification of investment opportunities. Prior to joining Excelsior, Palmer worked at Dinan & Company, a Phoenix-based middle-market investment bank that specializes in providing merger & acquisition advisory, valuation and fairness opinions, and merchant banking advisory services. Palmer earned a bachelor of Business Administration and a bachelor of Psychology at Loyola Marymount University.
- **BRIAN KOEPEL** will join the Deal team as an Associate in the Denver office. Brian brings more than three years of experience in leveraged buyouts, mezzanine debt, preferred stock and co-investment equity transactions. Brian’s responsibilities will include deal sourcing, due diligence, and transaction execution. Brian earned a bachelor of Business Administration in Finance from the Mendoza College of Business at the University of Notre Dame.
- **JOCELYN BAILEY** will join the Operations team as an Analyst in the Denver office. Jocelyn was a paralegal for over seven years and previously served in the United States Air Force for four years. Her responsibilities will include providing analytical, organizational and legal compliance to the asset management team. She received an associate degree in Paralegal Studies from National Paralegal College.

“We are excited to welcome Palmer, Brian and Jocelyn to the Excelsior team,” said Mark Ziegler, Managing Partner of Excelsior Capital Group. “We look forward to working with them, and believe their skills and enthusiasm will bring strong additional capacity to deal sourcing, due diligence structuring and portfolio company value creation.”

About Excelsior Capital Partners

Excelsior Capital Partners invests in distressed debt, special situations and specialty lending opportunities in commercial real estate and operating companies. Seasoned investment professionals in their Newport Beach, California, and Denver, Colorado offices work closely with business owners, management teams and lenders to develop creative financial and operational solutions in both control and non-control situations.

The firm is affiliated with Perella Weinberg Partners Asset Based Value Strategy, a leading alternative asset management strategy that invests in targeted real and financial asset-based opportunities and has grown to manage approximately \$2.1 billion in equity capital since its inception in 2008.

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